# Stance4Health

# Initial Communication and Dissemination Plan

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#### Introduction

The communication and dissemination plan sets out a strategy to maximise the impact of the project, to increase its visibility, and to ensure that project results reach a wide audience of relevant stakeholders. Importantly, all partners are seen as ambassadors of the project and are involved to different degrees in communication and dissemination efforts.

The communication and dissemination plan addresses the following elements: Purpose ("why?")

Messages ("what?")

Key audiences ("who?")

Methods ("how?")

Time ("when?")

#### Purpose ("why?")

Global adoption of the Western diet caused a shift in dietary and nutritional intake and resulted in an increased prevalence of non-communicable diseases. Stance4Health project addresses this shift by developing a complete smart personalised nutrition service based on the use of mobile applications combined with tailored food production. In turn, tailored foods could optimise the gut microbiota activity, while the use of modern technologies ensures long-term consumer engagement. The novel tools and services developed throughout the project have the potential to directly impact more than 67 million European adults and 8 million children by 2022. Therefore, the need to communicate about the project is crucial to ensure a successful uptake of these novel digital services for personalised nutrition as well as to achieve citizen engagement and acceptance for the Stance4Health products.

#### Message ("what?")

Adhering to healthy, flavoursome and sustainable dietary patterns becomes increasingly difficult as consumers are often faced with conflicting information about what a healthy lifestyle is. An overarching aim of the Stance4Health project is to provide citizens with smart, personalised nutrition service and tailored food products allowing them to live a healthy life.

In the early stages of the project, dissemination will focus on general messages explaining potential benefits of application of personalised nutrition service. As project results become available, specific messages on the project's progress and achievements will be produced for each outreach activity, and will be adapted to be accessible and understood by the relevant target audiences listed below.

### Key audiences ("who?")

The Stance4Health project addresses a wide range of stakeholders and audiences, each requiring appropriate tailored information. Each outreach task will be carefully designed to have the maximum chance of reaching the audiences concerned.

| Target audience                              | Objective  | Approach  |
|--|--|---|
| Industry                                     | <ul> <li>To increase awareness of benefits of personalised nutrition service and tailored food products</li> <li>To create awareness of the project and to promote use of project results by industry</li> <li>To provide new market opportunities for novel products and approaches</li> </ul>  | Website, articles and leaflets, videos, e-newsletter, social media, conferences and events.             |
| Medical community/Health authorities         | <ul> <li>To create awareness of the project progress and results</li> <li>To inform and encourage the use of personalised nutrition service in the future</li> <li>To provide tools that will help in prevention of dietrelated non-communicable diseases</li> </ul>   | Website, articles and leaflets, videos, infographics, social media, conferences and events.             |
| General public & consumer organisations      | <ul> <li>To increase awareness of benefits of using personalised nutrition service</li> <li>To inform and increase awareness of tailored food products</li> <li>To increase consumer confidence in personalised nutrition</li> <li>To minimise the risk of consumer rejection of personalised nutrition service</li> <li>To create dialogue with the public as a way to increase trust in novel technologies for personalised nutrition</li> <li>To empower consumer to be able to make healthy and sustainable dietary choices</li> </ul> | Website, popular media articles, infographics, videos, social media.                                    |
| Scientific community                         | <ul> <li>To create awareness of<br/>the project progress and<br/>results</li> <li>To establish new connections to ensure future research paths</li> </ul>  | E-newsletter, academic journal articles, conferences and events, advisory board, social media.          |
| Opinion leaders and regulators/policy makers | To create awareness of<br>the project progress and<br>results  | Website, articles and leaflets, webinars and videos, infographic, social media, conferences and events. |

|           | <ul> <li>To enable changes in reg-<br/>ulation by offering exper-<br/>tise</li> </ul>      |   |
|-----------|--|---|
| The media | <ul> <li>Amplify outreach of pro-<br/>ject results to all other au-<br/>diences</li> </ul> | Website, press releases, articles, project events, social media |

#### Method ("how?")

It is of principal importance that the relevant user groups and targeted audiences are approached and informed in the correct manner about the benefits of the new concepts and technologies that arise from the Stance4Health project. WP8 partners will work closely with the project partners to ensure that the appropriate tools and channels (including relevant conferences and events) are selected and developed to meet the information needs of the target audiences and communication objectives of the project.

Initially, a project's **corporate identity** will be created in order to ensure a common, clean and modern graphic line which represents the objectives of the Stance4Health project. Subsequently, all communication materials produced by the consortium will use the same design and branding to increase the familiarity of the project.

An attractive, user-friendly **project website** will be developed in order to increase visibility of the project's outcomes and results to all target audiences. Mutual links between the partners' websites will drive traffic to the official project website. The project website will contain:

- Latest news about the project progress and results
- Details about the project partners and stakeholder advisory boards
- Electronic materials (e-newsletter, infographics, videos, articles and scientific publications, public deliverables, links to partners websites)
- Social media links/buttons

**Social media** will be used to share project outcomes and redirect users towards the website. TTC will manage a dedicated Stance4Health twitter (@Stance4Health), Facebook and LinkedIn accounts. In addition, the EUFIC-managed Twitter account EU Food Health (@SciFoodHealth) as well as other partners social media accounts will also support the communication about the Stance4Health project to further increase the outreach. The hashtag for all social media posts will be **#Stance4Health**. Videos created throughout the project will be shared via EUFIC's YouTube channel SciFoodHealth.

Online media platforms will be monitored to provide information on the numbers, sources, types of content and individuals/organisations that promote or disseminate project messages, allowing optimisation and targeting of communication to ensure maximum outreach of news or results.

**Printed material** will also be produced in the form of two leaflets explaining the project objectives and outcomes in accessible language, for distribution by partners at relevant events.

Dissemination of project results will be enhanced by publication of **articles in scientific journals**, **trade magazines** and **popular articles** in magazines for relevant audiences (e.g. consumer magazines). **Press release** on the project and its results will be also distributed to the European press and national journalists to increase the outreach of the project.

A range of activities will be also carried out to communicate and disseminate the outcomes of Stance4Health to health professionals and food and health authorities as well as the academics.

Additional details about the individual materials that will be produced can be found in Tables 2 & 3.

An External Advisory Board (EAB) will be established with 3-5 well known experts from relevant fields to provide scientific advice throughout the course of the project. These include civil society representatives, consumer and patient organisations, nutrition and dietetics associations, policy makers, industry representatives and associations from medical science/biology. The EAB will meet once per year (either at annual project meeting or conference/workshop).

Towards the end of the project, the **exploitation and business plan** for continued impact of project outcomes will be developed. The plan will focus on the commercial development of the app taking into account measures required to maximise the chance of post project interest. The exploitation plan will detail how each of the project outputs will be used in commercial exploitation activities for business growth and competitiveness. Similarly, **innovation management** will further support and accelerate market uptake of Stance4Health products and services.

All project partners are expected to support dissemination, to ensure that stakeholders will be engaged throughout the lifetime of the project. Partners' activities may include but are not limited to: engaging with relevant national and local media (print, radio, television, web-based), contributing to inputs on the website and social media, proactively sharing information with communication and dissemination team about project results, and if possible providing translations of lay materials and/or press release in their local language.

The respective actions and timings of WP8 deliverables are listed in **Table 2**. **Table 3** shows other tasks, not listed as deliverables but crucial for dissemination activities; Table 4 lists partners' dissemination activities. Finally, **Table 5** groups up the Public dissemination level deliverables ordered by due date.

#### Time ("when?")

TTC will coordinate the project dissemination by providing updates on the project's website, WP8 team will play a proactive role in checking with partners for updates and news, thus ensuring the regularity of the flow of information. Contents resulting from project outcomes and other activities will be published online as they become available. At an early stage, when results are not yet available, the start of the project will be announced, general information on personalised nutrition will be disseminated and the website will be promoted. The project's website will be accessible from January 2019.

Presence on social media will follow the creation of the website and will be fed with regular updates on progress and activities as they are out, and redirecting the users to the main platform.

All partners of the consortium will keep Stance4Health in the public eye with both regular and special event activities that will run throughout the lifetime of the project. These events will be identified with the help of partners on ongoing basis and circulated to the rest of the consortium for interest. A concluding conference will directly address the industry, the scientific community and policy makers. The scientific and industrial communities will also be informed of the project's achievements face-to-face at international conferences.

## **Supplementary tables**

Table 2. WP8 Deliverables detailed [Parts highlighted in green represent the areas where a major partners' involvement is expected; text in orange represents the update in September 2021]

| Deliverable   | What  | Audience           | Why  | Actors and tasks  | When                | Deadline                                    |  |
|---|---|--------------------|--|---|---------------------|---|--|
| D8.1  | Audience (who), message (what), purpose (why),  |                    | To meet the infor-   | EUFIC develops<br>draft; TCC and<br>coordinator to<br>feedback              | Dec 18              | M3<br>Dec 18                                |  |
| Communication and dissemination plan (to be updated annually) | method (how), time (when) of project communications, with expected actions of all project partners.               | Project partners   | mation needs of the target audiences and communication objectives of the project.  | EUFIC finalises   | Dec 18              |   |  |
| D8.2-8.5 Communication and dissemination results              | Summary, Introduction,<br>Objectives, Challenges<br>and opportunities, Re-<br>sults, Conclusion and<br>next steps | Project partners   | To collate and report<br>all communication and<br>dissemination activi-<br>ties and materials<br>from the previous<br>year | EUFIC   | Sept; 19,20, 21, 22 | M12, 24, 36,<br>48<br>Sep 19, 20,<br>21, 22 |  |
|   |   |                    |  | EUFIC develops conceptual brief   | Nov 18              |   |  |
| D8.6a<br>Corporate identity<br>and design                     | A visual representation   | All stakeholders   | To ensure common graphics/visuals that are easily identifia-   | EUFIC receives<br>quotes and se-<br>lects the agency                        | Nov 18              | M3  |  |
|   | of the project.   | I All stokeholders |  | EUFIC/TTC and project coordinator tailor to project needs & EUFIC finalises | Dec 18              | Dec 18                                      |  |

| D8.6b<br>External project website            | Communicate, inform, create dialogue and promote use of the project results among the             | All stakeholders  | To increase visibility of the project's news, outcomes and results. | TTC tailor to project needs  Project website online                           | Nov 18 Dec 18  | M3<br>Dec 18  |
|--|---|---|---|---|--|---------------|
|  | target audiences.   |   |   | Partners website<br>to link to project<br>website                             | Jan 19   |               |
|  |   |   |   | TTC to develop<br>draft; EUFIC and<br>coordinator to<br>feedback              |  | M3            |
| D8.7-8.8                                     | A summary of the project's main aims & outcomes presented in clear and simple language.           | Website visitors, opinion<br>leaders/regulators, the<br>media, industry, health<br>professionals, educators<br>general public | To increase visibility of the project's main aims & outcomes.       | TTC finalises   | lises  |               |
| Communication tools:<br>Two project leaflets |   |   |   | Partners share<br>through net-<br>works and at<br>events & record<br>activity | Second leaflet in 2022   | M48<br>Oct 22 |
| D8.9-8.10 Communication tools:               | The main elements of the project presented in   | Distribution to 47.000 subscribers (opinion leaders/regulators, the media,  | To raise awareness of   | EUFIC develop<br>content and<br>publish                                       | First article in Octo-<br>ber 2020 (summary<br>of project back-<br>ground and objec-<br>tives) | M24<br>Oct 20 |
| Two Food Today articles                      | clear and simple lan-<br>guage. industry, health profes-<br>sionals, educators general<br>public) | the project.  | Partners to circulate to their networks                             | Second article timing<br>October 2022 (sum-<br>mary of project out-<br>comes) | M48<br>Oct 22  |               |

| D8.11-8.14<br>Communication tools:<br>Infographics                    | 1st Infographic: Summary of the project 2nd Infographic: Stance4Health project update 3rd Infographic: What is personalised nutrition 4th Infographic: The outcomes of the Stance4Htalth project | Policy makers and regula-<br>tors, industry, media, con-<br>sumer organisations, gen-<br>eral public  | To better communicate complicated concepts, and to engage the audience. | EUFIC to develop with input from partners                                     | Sept; 19,20, 21, 22 | M12, 24, 36,<br>48    |
|---|--|---|---|---|---------------------|-----------------------|
|   |  | Policy makers and regula-<br>tors, industry, media, con-<br>sumer organisations, gen-<br>eral public  | To raise awareness of the project.                                      | TTC to develop<br>draft; EUFIC and<br>coordinator to<br>feedback              |                     | M3, 12, 24,<br>36, 48 |
| D8.15-8.19 Communication tools:                                       | Written presentation of aspects of the project.  |   |   | TTC finalises   | First factsheet     |                       |
| Information factsheets  |  |   |   | Partners share<br>through net-<br>works and at<br>events & record<br>activity | Dec 2018            |                       |
| D8.20<br>Policy and practice<br>notes                                 | ТВС  | Policy makers and opinion leaders   | To inform policy makers about results.                                  | EUFIC   | ТВС                 | M48                   |
| D8.21<br>Research articles  | Presentation of various aspects of the project for technical audiences.  | Scientific community, policy makers and regulators, industry, media, consumer organisations, general public   | Increase outreach & promote awareness of project outcomes.              | TTC with input from partners  | ТВС                 | M3-48                 |
| D8.10<br>European multi-stake-<br>holder workshop/final<br>conference | Presentation of the results of the project to selected key stakeholders.   | Industry, policy makers<br>and regulators, con-<br>sumer/trade organisa-<br>tions, scientific community,<br>food scientists & technolo-<br>gists, media | To present the final results to key target audiences.                   | EUFIC to organise with support from partners                                  | TBC                 | M48                   |

Table 3. Other WP8 tasks not listed as deliverables [Parts highlighted in green represent the areas where a major partners' involvement is expected]

| Task  | What   | Audience   | Why  | Actors and tasks   |
|---|--|--|--|--|
| Task 8.3.1.3<br>Communication tools: Press<br>release           | Summary of the project's main outcomes and highlights of significant results.                                  | Media — to reach target<br>audiences: industry, policy<br>makers and regulators, con-<br>sumer/trade/academic or-<br>ganisations, general public | Increase visibility<br>of the project's<br>main outcomes   | EUFIC to develop drafts based on project results and partner input   |
| Task 8.3.1.4 Communication tools: Popular articles & blog posts | Messages to be developed.  | Policy makers and regula-<br>tors, industry, consumer or-<br>ganisations, general public   | Increase outreach<br>& promote aware-<br>ness of project out-<br>comes, maintain in-<br>terest in project.                                     | TTC/UGR to produce   |
| Task 8.3.1.5 Communication tools: Section on eufic.org          | The main elements of the project, linking to the project's website.  | EUFIC website visitors (opinion leaders/regulators, the media, industry, health professionals, educators, general public)                        | Increase visibility. Around 600,000 visitor sessions per month. Referral rate on average around 30%. Prime position with major search engines. | EUFIC  |
| Task 8.1.3.6 Communication tools: Social media presence         | Messages to be developed ad hoc (to show the project is alive, and is important, and needs stakeholder input). | Twitter: Professional & lay audiences Facebook: Professional & lay audiences LinkedIn: Professional & lay audiences                              | Increase outreach,<br>raise awareness<br>and engage key<br>stakeholders, main-<br>tain interest in pro-<br>ject                                | TTC will manage Stance4Health Twitter, Facebook and LinkedIn accounts EUFIC to use @SciFoodHealth social media account to promote as well as SciFoodHealth YouTube channel |

|   |   | YouTube to showcase videos to professional & lay audiences  Other channels (ResearchGate can be used by partners via their own accounts) |   | Partners to tweet/re-tweet #Stance4Health   |
|---|---|--|---|---|
| Task 8.3.1.8 Communication tools: E-newsletter (2/year) | Highlight the project's main activities and outcomes. A Stance4Health section will be integrated into the EUFIC newsletter and sent to their >40k subscribers | Industry, scientific commu-<br>nity, food scientists, technol-<br>ogists, lay audience   | Increase outreach,<br>maintain interest.  | TTC and EUFIC will create content for four newsletters each. TTC will collate the content for all newsletters and prepare a PDF document ready for distribution by EUFIC to its newsletter subscribers. |
| Task 8.3.1.9<br>Communication tools: Videos             | Videos will include webinars from the final conference and/or short interviews with project partners  | Professional & lay audi-<br>ences  | Increase outreach<br>& promote aware-<br>ness of project out-<br>comes, maintain in-<br>terest in project | EUFIC with input from partners  |
| Task 8.3.2.3<br>Learning workshops                      | Outcome-focused learning workshops, organised around the key findings of the project.   | Practitioners and policy makers  | To regularly discuss<br>the findings of the<br>project  | TUB with input from part-<br>ners   |

| Tasks 8.3.3 Dissemination amongst academics   | <ul> <li>Articles, papers in leading journals and conferences</li> <li>Professional dissemination materials</li> <li>Targeted audience database – Stance4Health Community</li> <li>Research summary sheets</li> <li>International seminars – roundtables</li> <li>Mensa open days – ICT based menu, short video-clips, end-user factsheets, mini-recipe book "science meets the plate"</li> </ul> | Professionals and academics | To increase outreach of the project, communicate with other researchers in the field, discuss and communicate the results of the project | TTC   |
|---|---|-----------------------------|--|---|
| Task 8.4 External Advisory Board (EAB)        | Experts to provide a high level of critical analysis  | All partners                | To add value and validation of the research approach   | EUFIC with recommenda-<br>tions from partners |
| Task 8.5<br>Exploitation and business<br>plan | Presentation of various aspects of the project.   | Commercial members          | Used for the commercial development of the app to maximise the post project uptake.  | TTC with input from part-<br>ners             |
| Task 8.6<br>Innovation management             | a project-specific innovation management approach and plan  | All partners                | Support and accelerate market uptake of Stance4Health innovations  | TTC with input from part-<br>ners             |

Table 4. Partners dissemination activities – for further outreach

| WP  | Activity                | Dissemination   | Audience   | Why   | Who/How  | When  | Deadline   |            |  |  |                           |     |        |
|-----|-------------------------|---|------------|---|--|---|------------|------------|--|--|---------------------------|-----|--------|
|     |                         |   |            |   |  | Partners to send TTC delivery address to receive leaflets | ТВС        |            |  |  |                           |     |        |
|     |                         |   |            |   | Identify future conferences/events that may be relevant for the stakeholders |   |            |            |  |  |                           |     |        |
|     |                         | Highlight the project's   |            | To raise awareness                                  | Partners distribute leaflets at events                                       | Ad-<br>hoc  |            |            |  |  |                           |     |        |
| All | Conferences<br>& events | main activities and out-<br>comes at conferences &                      | All stake- | olders reach. To engage stake-                      | Partners take photos at events (and tweet) and forward to WP8 team           | Ad-<br>hoc  | Ad-hoc     |            |  |  |                           |     |        |
|     | & evenis                | events.   | noiders    |   | Partners summarise key information about event for website/newsletter        | Ad-<br>hoc  | 7          |            |  |  |                           |     |        |
|     |                         |   |            |   |  |   |            |            | Partners inform WP8 team about any communication and/or dissemination activities for reporting (event, date, place, audience type, audience number). | Ad-<br>hoc                             |                           |     |        |
|     |                         |   |            |   | TTC/EUFIC share information on website/newslet-<br>ter/social media          | Ad-<br>hoc  |            |            |  |  |                           |     |        |
|     |                         | The main outcomes of the  |            |   | Partners submit final copy and related information                           | ТВС   |            |            |  |  |                           |     |        |
| All | Scientific pa-<br>pers  | project, and key findings presented and discussed in scientific papers. | Scientists | Scientists  | Scientists   | Scientists  | Scientists | Scientists | Scientists   | To disseminate scien-<br>tific results | Green or gold open access | TBC | Ad-hoc |
|     |                         |   |            |   | TTC/EUFIC add scientific papers on website and communicate on social media   | ТВС   |            |            |  |  |                           |     |        |
|     | Media ex-               | Interviews with media e.g. main elements of the                         |            | To increase visibility and outreach. To be          | Partners inform TTC/EUFIC on press activities                                | Ad-   |            |            |  |  |                           |     |        |
| All | posure                  | project, objectives, activities, or outcomes.                           |            | leveraged in project communications, and multiplied | TTC/EUFIC share on website/social media                                      | hoc   | Ad-hoc     |            |  |  |                           |     |        |

Table 5. Public dissemination level deliverables ordered by due date – for further outreach

| Deliverable | Description   | Lead(s) | Delivery        | Date                       |
|-------------|---|---------|-----------------|----------------------------|
| D9.1        | Signed Consortium Agreement   | UGR     | M1              | Oct 2018                   |
| D9.2        | Appointment of a Management Board (MB)  | UGR     | M1              | Oct 2018                   |
| D9.3        | Reports on the general management   | UGR     | M12, 24, 36, 48 | Oct 2019, 2020, 2021, 2022 |
| D2.1        | Nutritional database of raw, processed, ready-to-eat foods and typical dishes | TUB     | M24             | Oct 2020                   |
| D3.2        | GPS positioning app to study food environment                                 | UGR     | M24             | Oct 2020                   |
| D4.1        | Factors that influence long-term sustainability of healthy diets by consumers | AU      | M36             | Oct 2021                   |
| D4.2        | Ethical factors influencing the acceptance of personalised nutrition          | UBATH   | M36             | Oct 2021                   |
| D4.3        | Economic impact of SPN  | UGR     | M48             | Oct 2022                   |
| D6.1        | SPN service running for adult population                                      | ISA     | M48             | Oct 2022                   |
| D7.1        | SPN running for children  | NKUA    | M48             | Oct 2022                   |